

INTERNATIONAL RESUME – DETAILED

of

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Bill Griffin’s experience in the international environment includes the professional services business, university teaching, and personal initiatives.

PROFESSIONAL SERVICES

In the professional services business, he was in a management role on large projects. For the Batu Hijau project, a gold and copper mine, he was Contracts Manager during the design stage. This was a \$2.3 billion enterprise owned by Newmont Mining Company and the Government of Indonesia. This facility is now in operation on the Island of Zumbawa. Bill was Regulatory Manager and Project Manager for design of the Claiborne Enrichment Center. This \$800 million chemical processing facility was designed for companies from Holland, Germany and the United Kingdom. It was constructed in New Mexico. For Canadian forest products company McMillan Bloedel, he provided regulatory compliance assistance for their facility in Alabama.

UNIVERSITY TEACHING

Bill has been a full time university professor since 2004. He has taught every international course in his university’s catalog. At the graduate level, he has taught Legal Environment for Global Organizations, International Business and International Management. He was a member of the management team that created a new graduate program concentration in International Business. At the undergraduate level, he has taught International Business, International Financial Management, International Relations, and Managing Across Cultures. He has lived in France and Italy has visited over two dozen countries. Business travel has taken him to Brunei, Malaysia, Hong Kong, China, Japan, Singapore, France, Belgium, Dubai, Oman, England, Holland, Switzerland and elsewhere. Personal travel has taken him to Mexico, Canada, Colombia, Germany, Italy, Austria, Bermuda, Peru, Ireland, Andorra, Spain, Monte Carlo and elsewhere.

Bill’s education includes a BS in Civil Engineering from Georgia Tech, MS in Environmental Engineering from Northeastern University, Juris Doctor from Suffolk Law School, and MS in Technology Management from Pepperdine University. He was an honor student in all four

programs. His MS in Technology Management emphasized development of leaders for the global economy, and it included a month of business travel to five countries.

ENGINEERING AND LEGAL EXPERIENCE

During his career as an engineer and lawyer, Bill worked with technical professionals from India, Pakistan, Iran, Iraq, Mexico, Canada, Israel, Germany, Holland, UK, South Africa, France, Australia, New Zealand, Jordan, Ecuador, Argentina, Russia, El Salvador and many other countries.

Bill's career began in 1970 as a scientist in a US government laboratory. The focus of his work was tritium, a radioisotope of hydrogen. Because tritium is of interest in the nuclear weapons and disarmament communities, it holds interest for the international scientific community. Bill developed a first-of-a-kind device, a sampler for non-aqueous tritium. He presented the results of his research at the International Tritium Symposium in Las Vegas. He published his work for use by the international scientific community.

In 1972, he moved to the private sector, where he worked as an environmental engineer and project manager on large scale energy projects. An important objective was to reduce the US dependence on foreign oil for production of electricity. For example, for a New England utility, he examined the import of Canadian electricity generated by hydroelectric power (Ontario Hydro and Hydro Quebec).

For the Puerto Rico Water Resources Authority, he led an effort to win approvals for environmental modifications to three power plants.

For a Mexican investor, he participated in feasibility studies and site selection studies to build an ethanol plant in North Dakota.

One of his clients was MacMillan Bloedel. This was a Canadian forest products firm that owned ten plants in Canada and one plant in the US. The US plant was in Alabama. It employed over 1,000 people and produced two dozen different products, mostly paper and construction lumber. While the client's Canadian law department handled compliance work in Canada, Bill led legal compliance work in the US. He also represented the client on the Energy Committee of the American Paper Institute, and he handled legislative advocacy tasks for them.

He was Project Manager for design of the Claiborne Enrichment Center, an \$800 million chemical processing plant that was co-owned by companies from Holland, Germany and England. Three of these plants were already operating in Europe, where they are used to manufacture fuel for nuclear power plants (seventy percent of French electricity is produced

from nuclear energy, so nuclear power has a high profile there). Bill's company was hired to adapt the European design to US codes so that a fourth plant could be built in the US. In the role of Project Manager, he attended meetings of the Board of Directors, which included personnel from several countries and companies. Bill co-managed the effort to win regulatory approvals. His team prepared 3,000 pages of regulatory documentation, and formal reviews were held with client personnel from Holland, Germany and the UK. The facility was constructed in New Mexico. This project provided many opportunities to learn about the business cultures of European countries. Some of the engineers who reported to Bill were employees of firms that were partially owned by Bill's European clients.

He was Contracts Manager for the Batu Hiju project. This was a \$2.3 billion gold and copper mine that was built in Indonesia on the island of Zumbawa. Newmont Mining, an international firm based in Denver, was the principal owner. Bill worked elbow-to-elbow with Newmont's people on a daily basis. The government of Indonesia owned a minority share of the project. The contract was divided into two portions. The onshore portion covered the construction work that would be executed on Zumbawa. The offshore portion covered design and equipment fabrication that were executed in the US, Korea, Australia and elsewhere. Construction was completed recently, and the mine is now operating. People from many countries were involved in this project. Bill was afforded opportunities to learn the business cultures of Indonesians, Australians and other people. His supervisor was Hungarian, and his lead salesperson was British.

For ten years he was involved in the US Department of Energy's effort to construct a deep geologic repository for high-level nuclear waste. This is a technology of considerable international significance, and some of Bill's colleagues toured European facilities. France and the UK are technology leaders in this field. Because the US facility will be located at least 1000 feet underground, mining engineers must be significantly involved in design and construction of the project. Many of the world's mining engineers are educated in Europe (especially Poland and the UK). Bill had opportunities to work with technical people from there and many countries. He helped plan and present the International High Level Waste Conference, which was held in Las Vegas for several years. He also helped lead the International Waste Management Conference in Tucson.

Bill assisted in Fluor Corporation's efforts to win engineering contracts in international environments. He worked on sales related activities with people from Korea, the UK, Ireland, Palestine and elsewhere.

He was Executive Director of a trade association for utility service firms. The membership included a number of foreign owned firms. He worked closely with Viterro (a large German

conglomerate similar to General Electric Corporation) during the process of founding the trade association. Bill and Viterra's top attorney co-chaired a committee for the trade association.

Because of his interest in international people and cultures, his employers have asked him to host visitors from other countries. Thus, he has hosted people from the UK, Germany, Russia, Holland, Korea, Bolivia, Mongolia and other countries.

Business travel has taken him to Brunei, Malaysia, Hong Kong, China, Japan, Singapore, France, Belgium, Dubai, Oman, UK, Holland, Switzerland, Germany and elsewhere.

EXPERIENCE WORKING IN HIGHER EDUCATION

He became a part-time college professor in 2000, and he became a full time college educator in 2004. His roles have included teaching and management/administration.

In the role of teacher, he has taught every international course in his university's catalog. At the graduate level, he has taught Legal Environment for Global Organizations (a law course for international business people), International Business and International Management. At the undergraduate level, he taught International Business, International Financial Management, International Relations and Managing Across Cultures.

In the role of manager/ administrator, he has worked in two capacities. He led the graduate program at his campus, which included MBA and Master of Management programs. He helped create a new emphasis area (three elective courses) in International Business. He was academic advisor to 50 graduate students. He led the undergraduate business program at his campus. This included programs in Business Administration, Applied Management and Organizational Leadership. He was academic advisor to 100 undergraduate students.

He has worked with applicants and students from Japan, Mongolia, Turkey, Germany, Georgia, Kenya, Iran, Nigeria, Saudi Arabia, Bolivia, Brazil, Chile, Russia, Kazakhstan, El Salvador, Sudan and other nations.

While working at National American University, he helped found the Center for Business and Economics of the Northern Plains. He was Secretary and a member of the board of directors when the organization resolved to study the feasibility of creating a free trade Zone in Rapid City, SD.

He has visited over a dozen foreign universities.

PERSONAL EXPERIENCE

Bill is committed to the concept of lifelong learning. He believes each of us must learn to function effectively in a global economy. In response, since 2010 he has lived in Europe for nine months. He has lived in Estaing, in the Aveyron region of France. He has lived in La Roche-Derrien, in the Brittany region of France. He has lived in Linguilietta, in western Italy. He builds relationships with people and organizations, and he writes travel logs (see the web site at www.leadershipcenter.info).

Personal travel has taken him to Mexico, Canada, Colombia, Germany, Italy, Austria, Bermuda, Peru, Ireland, Andorra, Spain, Monte Carlo and elsewhere.

He is an avid reader of non-fiction. His focus is on a variety of international topics, including geography, foreign affairs, international cultures, travel, and related topics.

EDUCATION

Bill earned a BS in Civil Engineering from Georgia Tech, the most famous engineering school in the world. He earned a MS in Environmental Engineering from Northeastern University. He earned a Juris Doctor from Suffolk Law School, where he wrote a paper entitled “Environmental Regulation, an International Perspective.” He earned a MS in Technology Management from Pepperdine University. He was an honor student in all four programs.

The Pepperdine program emphasized development of leaders for the global economy. The curriculum emphasized “soft skills” that are required to meet, work with and develop relationships with people from outside the US. The Pepperdine program included a month of business travel to Japan (Osaka and Kyoto), China (Beijing), Hong Kong, France (Toulouse and Paris) and Holland (Amsterdam and Haarlem). Bill’s cohort visited organizations like the European Space Agency, Airbus Industries, Elf Aquitaine, AIG, IBM, and others. They also visited universities in France, Holland, China and Japan. Students in Bill’s Pepperdine cohort came from Viet Nam, Yemen, Korea, Quebec, and the US. The TSM Business School in Holland is a partner of Pepperdine’s program. When a cohort from the TSM Business School visited California, Bill hosted them for a tour of his company. It was their first exposure to a startup company that was funded by venture capitalists.